



MEMBER'S CLUB

WEST COAST 

Lisbon Sailing Centre

Your Boat For a Fraction of the Cost

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Our Member`s Club is a unique concept offering its members the possibility of enjoying sailing time without all the ownership worries, marina fees and maintenance costs of a boat.

By just signing up to the club, West Coast offers its members well maintained yachts, and lots of flexibility so that you can enjoy a stress free weekend or even a week sailing time.

Our Member`s Club is an exclusive yachting club which offers its members the opportunity of enjoying the sea and the pleasure of sailing. Always done in a complete and passionate way but, through an intelligent and comfortable formula.

Members of West Coast Member`s Club are normally businessmen, directors, liberal professionals, navigation amateurs, and people with limited and very precious spare time. Although they can economically afford buying their own boat, they rather prefer enjoying the navigation with the conveniences and flexibility of our club and forgetting about financial commitments and the obligations of owning a boat.



Sail Whenever You Want

By signing up on a yearly basis to the “Anytime” program, you will be guaranteed to sail at least 7 times during the week and 3 during the weekend per month. On addition, you will have limitless, spontaneous and free access to the yachts whenever they are free.

Throught the online booking system you can schedule your own sailing calendars in a quick and flexible way, up to nine months in advance.

You can book your sailing slots in four clicks using our proprietary online booking software

No Worries, No Obligations

The Member`s Club in run by a professional team that takes care of the maintenance and cleaning of all yachts.

It offers it`s members an onboard check list to report any problem that you might find, and ensures a correct status of the yacht at all times.



A Clever Alternative to Ownership

Our Members will enjoy the sun and feel the breeze with our luxurious yachts, and even get more sailing time than the people who own boats. Statistics indicate that owners of a boat do not sail an average of more than 3 times per month.

West Coast Member`s Club is a very intelligent alternative to the ownership of a boat, taking into consideration that a boat is moored at the marina most of the time. Also considering the high and growing cost of purchasing a boat, marina fees, insurance, maintenance, hibernation, cleaning, repairs but also the legal obligations, time consumption and worries that come when taking care of the maintenance of an own boat.

As Easy as Signing up to Our Club

New members have to full days private tutoring with an RYA Yachtmaster Instructor. Plenty of time to get used to your new boat. Plus you will allways enjoy the help and advise of our professional team of instructors.

Members of our club do not share ownership of a yacht. They just enjoy sailing without having financial commitments, worries or obligations.



Unique Advantages

West Coast Member`s Club is a unique way of enjoying the sea, in a comfortable and economically rational boat sharing solution.

Members also enjoy discounts in our certified training programs as well as in our nautical shop.

	Member's Club	Property
Always New Yachts		
Availability	 by reservation	 always available
Club Activities		
Training and Assistance		
All Included Service (maintenance, cleaning...)		
Yacht always ready to sail		
Inicial Investment	 Low	 Very high
Commitment	 Máx. 2 months	 Total
Utilization Costs	 Low	 High
Total Costs	 Moderate	 Very High
Other Benefits (training discounts)		
Variety of Yachts	coming soon	
Variety of Bases	 possibility of displacement	



Economically Unbeatable

The concept of the program is economically unbeatable, a very intelligent and rational concept, without mortgages or long-term financial commitments.

You can always decide to leave with 60 days notice. No need to wait months to sell your boat while still paying marina fees and brokerage commissions.

Member's Club "Anytime" Option

Registration Fee (Single payment)	900€
Monthly Fee	509€
Deposit (Returnable)	1.200€

Total Monthly
(Assumes 4 years of use) **527.75**

Property


Leasing (40% at 4 years)	14.400€
Capital Costs	2.160€
Marina Costs	4.400€
Maintenance Costs	2.200€
Unforeseen Breakdowns	1.200€
Taxes and Inspections	300€
Total Yearly	26.060€

Total Monthly
(Assumes immediate sell in 4 years) **2171.66€**

Pay Less Than Renting a Mooring

Enjoy during the whole year the yacht of your dreams. You will pay less than renting a mooring and little more than you would pay for a week charter during summer time.



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